

Message Text

CONFIDENTIAL

PAGE 01 STATE 139130
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00
TRSE-00 (ISO) R

DRAFTED BY COM/BIC/OED/MEPD/TJASPER/CF
APPROVED BY EB/OCA/CD/REDAY
COM/BIC/OED/MEPD/JRHEAGEN DEP DIR
COM/BIC/OIM/TBREWER (INFO)
STATE/ARA/EP/JAALLITO (PHONE)
ARA/ECP/DTAHER (INFO)

-----180010Z 123840 /62

P 152228Z JUN 77
FM SECSTATE WASHDC
TO AMEMBASSY QUITO PRIORITY
INFO AMCONSUL GUAYAQUIL PRIORITY

C O N F I D E N T I A L STATE 139130

E.O. 11652: GDS

TAGS: BENC, EC

SUBJECT: MAJOR PROJECT: COTOPAXI CEMENT

REF: JASPER/BATEMAN TELCON 6-13-77

1. CRESCENT ENGINEERING HAS ASKED COM/MEPD IF THE EMBASSY
WOULD CONSIDER SENDING THE FOLLOWING LETTER TO TERAN
VAREA. BEGIN QUOTE "THE EMBASSY IS AWARE THAT YOUR
BOARD OF DIRECTORS HAS ACCEPTED THE PROPOSAL OF CRESCENT
ENGINEERING AND BUTTES GAS AND OIL COMPANY TO ENTER
INTO AN AGREEMENT TO FORM A COMPANY WITH COTOPAXI
FOR THE CONSTRUCTION OF A CEMENT PLANT. WE ARE PLEASED
THAT YOUR NEGOTIATIONS WITH THESE AMERICAN COMPANIES
HAVE PROCEEDED SMOOTHLY. IT IS OUR UNDERSTANDING THAT
ALL ARRANGEMENTS WILL BE FINALIZED SHORTLY WITH A CONTRACT
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SIGNING EXPECTED ON JUNE 24. PLEASE DO NOT HESITATE
TO CONTACT THE EMBASSY IF WE CAN BE OF ANY ASSISTANCE."
END QUOTE.

2. EMBASSY IS ALREADY AWARE OF CURRENT SITUATION ON
THIS 60 MILLION DOLLAR PROJECT PER REF TELECOM.

CRESCENT FEELS THAT THIS LETTER WOULD STRENGTHEN THEIR
CASE OVER AND ABOVE ANY REPRESENTATIONS MADE TO TERAN
VAREA BY COML/ATT. NONETHELESS, DEPARTMENT AND

COM/MEPD AGREE THAT EMBASSY SHOULD USE ITS JUDGEMENT
AFTER MEETINGS WITH CRESCENT REP CHIRIBOGA AND
TERAN VAREA AS TO WHETHER THIS LETTER IS APPROPRIATE
AND IF SO WHO SHOULD SIGN IT. COMPANY WILL GO ALONG
WITH POST'S DECISION ON THIS MATTER. PLEASE KEEP US
INFORMED OF DEVELOPMENTS.
CHRISTOPHER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE139130
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/MEPD/TJASPER/CF
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770224-1263
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770653/aaaabuge.tel
Line Count: 73
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 351c077c-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 18-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2137739
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: COTOPAXI CEMENT
TAGS: BENC, EC
To: QUITO
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/351c077c-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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